



Standard Certificate of Circulation

For the 12 issues distributed between 1st January 2006 and 31st December 2006

**Business
Magazines**

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The Primary Market Sector for this publication is:

Transport

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Issued by
ABC Ltd
Saxon House, 211 High Street
Berkhamsted
Hertfordshire HP4 1AD
United Kingdom

Tel: +44 (0) 1442 870800
Fax: +44 (0) 1442 200700
Net: www.abc.org.uk
Email: abcpost@abc.org.uk

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Reed Business Information Limited
Quadrant House
The Quadrant
Sutton
Surrey SM2 5AS

Tel: 020 8652 3251
Fax: 020 8652 8988
Net: www.roadtransport.com
email: dave.young@rbi.co.uk



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Certificate of Average Net Circulation for the 12 issues distributed between 1st January 2006 and 31st December 2006

| | Net Total | United Kingdom | Other Countries |
|--|---------------|----------------|-----------------|
| TOTAL AVERAGE NET CIRCULATION PER ISSUE | 27,449 | 25,542 | 1,907 |
| Total Average Net Newstrade Sales Per Issue | 24,942 | 23,205 | 1,737 |

Analysis for the Audit Issue cover dated November 2006 and distributed on 2nd October 2006

| | | | | |
|---|--------------|---------------|---------------|--------------|
| Total Net Circulation | | 27,989 | 26,066 | 1,923 |
| Newstrade and other Single Copy Sales | Total | 25,297 | 23,525 | 1,772 |
| At Full Cover Price/NTT | | 25,297 | 23,525 | 1,772 |
| At a Lower Rate | | - | - | - |
| Paid and Controlled | Total | - | - | - |
| see terms of control on page 3. Sources for all addressees are less than 3 years old. | | | | |
| At Full Rate | | - | - | - |
| At between 50% and 100% of Full Rate | | - | - | - |
| At less than 50% of Full Rate | | - | - | - |
| Single Copy Subscription Sales | Total | 1,633 | 1,491 | 142 |
| At Full Rate | | 1,217 | 1,098 | 119 |
| At between 50% and 100% of Full Rate | | 416 | 393 | 23 |
| At less than 50% of Full Rate | | - | - | - |
| Multiple Copy Subscription Sales | Total | 1,009 | 1,009 | - |
| At Full Rate | | 1,009 | 1,009 | - |
| At between 50% and 100% of Full Rate | | - | - | - |
| At less than 50% of Full Rate | | - | - | - |
| Bulk Sales | Total | - | - | - |
| At Full Rate | | - | - | - |
| At between 50% and 100% of Full Rate | | - | - | - |
| At less than 50% of Full Rate | | - | - | - |
| Society/Association/Organisation Circulation | Total | - | - | - |
| Paid optional single copies | | - | - | - |
| Unpaid single copies (Written Requests) | | - | - | - |
| Unpaid single copies (Electronic Requests) | | - | - | - |
| Unpaid single copies (Telephone Requests) | | - | - | - |
| Non-optional single copies | | - | - | - |
| Controlled Free Circulation | Total | - | - | - |
| see terms of control on page 3. Sources for all addressees are less than 3 years old. | | | | |
| Individual Written Requests | | - | - | - |
| Individual Electronic Requests | | - | - | - |
| Individual Telephone Requests | | - | - | - |
| Company Written Requests | | - | - | - |
| Company Electronic Requests | | - | - | - |
| Company Telephone Requests | | - | - | - |
| Non-requested by name | | - | - | - |
| Non-requested by job title / function | | - | - | - |
| Non-Controlled Free Circulation | Total | 50 | 41 | 9 |
| By Name | | 49 | 40 | 9 |
| Not by name | | 1 | 1 | - |

Duplication: The level of duplication on the mailing list for the audit issue was: 0%

Miscellaneous data:

The Basic Cover Price for the audit issue was: £2.40

The range of United Kingdom Basic Annual Rates for Subscriptions for the audit issue were: £21.00 to £31.00

The range of annual other countries subscription rates for the audit issue was: £27.81 to £41.06

2 or 3 year subscriptions are available

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Society / Association / Organisation Circulation

None

Controlled Circulation - Terms of Control in audit period

None

Actual Distribution Dates for issues distributed during the audit period

Variations for issues with a variance of more than 10% above (+) or below (-) the average net circulation

Bulk Sales for issues with Bulk Sales representing 10% or above of the circulation for that issue

| Cover Date/ID | Distribution Date | Net Circ. | Variance % | Bulk % | Cover Date/ID | Distribution Date | Net Circ. | Variance % | Bulk % |
|----------------|-------------------|-----------|------------|--------|---------------|-------------------|-----------|------------|--------|
| February 2006 | 02-Jan-2006 | 26,593 | - | - | | | | | |
| March 2006 | 30-Jan-2006 | 25,819 | - | - | | | | | |
| April 2006 | 27-Feb-2006 | 28,581 | - | - | | | | | |
| May 2006 | 03-Apr-2006 | 26,304 | - | - | | | | | |
| June 2006 | 01-May-2006 | 27,060 | - | - | | | | | |
| July 2006 | 29-May-2006 | 28,471 | - | - | | | | | |
| August 2006 | 03-Jul-2006 | 24,291 | - 11.5 | - | | | | | |
| September 2006 | 31-Jul-2006 | 29,424 | - | - | | | | | |
| October 2006 | 04-Sep-2006 | 26,307 | - | - | | | | | |
| November 2006 | 02-Oct-2006 | 27,989 | - | - | | | | | |
| December 2006 | 30-Oct-2006 | 28,863 | - | - | | | | | |
| January 2007 | 04-Dec-2006 | 29,683 | - | - | | | | | |

Exhibitions/Conferences to which bulk free copies are supplied. (Please note, these copies are NOT included in the circulation of any issue)

None

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Geographical Analysis of circulation for the audit issue

| | | | | | |
|--------------------------|----------------|-----------------------|----------------|---------------------------|------------|
| Total Circulation | 27, 989 | Total Analysed | 27, 671 | Total Not Analysed | 318 |
|--------------------------|----------------|-----------------------|----------------|---------------------------|------------|

| | | | | | |
|-----------------------|----------------|-------------------|---------------|----------------------------|---------------|
| United Kingdom | 26, 066 | | | | |
| East Anglia | 1, 454 | South East | 5, 224 | Northern Ireland | 1, 112 |
| Cambridgeshire | 840 | Bedfordshire | 20 | Antrim | 1, 092 |
| Norfolk | 283 | Berkshire | 869 | Armagh | 4 |
| Suffolk | 331 | Buckinghamshire | 104 | Down | 8 |
| | | East Sussex | 420 | Fermanagh | 3 |
| East Midlands | 2, 039 | Essex | 797 | Londonderry | 1 |
| Derbyshire | 36 | Hampshire | 434 | Tyrone | 4 |
| Leicestershire | 399 | Hertfordshire | 342 | | |
| Lincolnshire | 379 | Isle of Wight | 39 | Scotland | 3, 161 |
| Northamptonshire | 691 | Kent | 1, 787 | Borders | 4 |
| Nottinghamshire | 534 | Middlesex | 20 | Central | 11 |
| | | Oxfordshire | 22 | Dumfries & Galloway | 6 |
| London | 460 | Surrey | 150 | Fife | 4 |
| | | West Sussex | 220 | Grampian | 473 |
| Midlands | 2, 599 | | | Highland | 483 |
| Hereford & Worcester | 34 | South West | 2, 595 | Lothians | 496 |
| Shropshire | 463 | Channel Islands | 16 | Strathclyde | 1, 236 |
| Staffordshire | 600 | Cornwall | 18 | Tayside | 448 |
| Warwickshire | 673 | Devon | 559 | | |
| West Midlands | 829 | Dorset | 217 | Wales | 766 |
| | | Gloucestershire | 708 | Clwyd | 11 |
| North West | 2, 429 | Isles of Scilly | - | Dyfed | 206 |
| Cheshire | 870 | Somerset | 1, 050 | Gwent | 377 |
| Isle of Man | 33 | Wiltshire | 27 | Gwynedd | 7 |
| Lancashire | 1, 199 | | | Mid Glamorgan | 10 |
| Merseyside | 327 | Yorkshire | 2, 363 | Powys | 8 |
| | | East Yorkshire | 19 | South Glamorgan | 3 |
| Northern | 1, 824 | North Yorkshire | 483 | West Glamorgan | 144 |
| Cleveland | 472 | South Yorkshire | 978 | | |
| Cumbria | 833 | West Yorkshire | 883 | Other UK | 40 |
| Durham | 18 | | | | |
| Northumberland | 9 | | | Republic of Ireland | 1, 479 |
| Tyne & Wear | 492 | | | | |

| | |
|----------------------------|---------------|
| Other Countries | 1, 605 |
| Europe (excl UK - inc Rol) | 1, 543 |
| North America | 29 |
| Central & South America | 1 |
| Australasia & The Pacific | 13 |
| Asia | - |
| South East Asia | 10 |
| Africa | 6 |
| Middle East & North Africa | 3 |