



Standard Certificate of Circulation

For the 51 issues distributed between 1st January 2006 and 31st December 2006

**Business
Magazines**

Commercial Motor



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The Primary Market Sector for this publication is:

Transport

This certificate expires on 31st March 2008 unless ABC has issued a new certificate before that date.

Issued by
ABC Ltd
Saxon House, 211 High Street
Berkhamsted
Hertfordshire HP4 1AD
United Kingdom

Tel: +44 (0) 1442 870800
Fax: +44 (0) 1442 200700
Net: www.abc.org.uk
Email: abcpost@abc.org.uk

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Published by
Reed Business Information Ltd
Quadrant House
The Quadrant
Sutton
Surrey SM2 5AS

Tel: 020 8652 3500
Fax:
Net: www.roadtransport.com
email:



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Certificate of Average Net Circulation for the 51 issues distributed between 1st January 2006 and 31st December 2006

	Net Total	United Kingdom	Other Countries
TOTAL AVERAGE NET CIRCULATION PER ISSUE	19,996	19,028	968
Total Average Net Newstrade Sales Per Issue	11,016	10,451	565

Analysis for the Audit Issue cover dated 30 Nov 2006 and distributed on 29th November 2006

Total Net Circulation		20,090	19,078	1,012
Newstrade and other Single Copy Sales	Total	11,279	10,652	627
At Full Cover Price/NTT		11,279	10,652	627
At a Lower Rate		-	-	-
Paid and Controlled	Total	-	-	-
see terms of control on page 3. Sources for all addressees are less than 3 years old.				
At Full Rate		-	-	-
At between 50% and 100% of Full Rate		-	-	-
At less than 50% of Full Rate		-	-	-
Single Copy Subscription Sales	Total	8,387	8,044	343
At Full Rate		4,753	4,452	301
At between 50% and 100% of Full Rate		3,627	3,585	42
At less than 50% of Full Rate		7	7	-
Multiple Copy Subscription Sales	Total	161	140	21
At Full Rate		65	45	20
At between 50% and 100% of Full Rate		96	95	1
At less than 50% of Full Rate		-	-	-
Bulk Sales	Total	-	-	-
At Full Rate		-	-	-
At between 50% and 100% of Full Rate		-	-	-
At less than 50% of Full Rate		-	-	-
Society/Association/Organisation Circulation	Total	-	-	-
Paid optional single copies		-	-	-
Unpaid single copies (Written Requests)		-	-	-
Unpaid single copies (Electronic Requests)		-	-	-
Unpaid single copies (Telephone Requests)		-	-	-
Non-optional single copies		-	-	-
Controlled Free Circulation	Total	-	-	-
see terms of control on page 3. Sources for all addressees are less than 3 years old.				
Individual Written Requests		-	-	-
Individual Electronic Requests		-	-	-
Individual Telephone Requests		-	-	-
Company Written Requests		-	-	-
Company Electronic Requests		-	-	-
Company Telephone Requests		-	-	-
Non-requested by name		-	-	-
Non-requested by job title / function		-	-	-
Non-Controlled Free Circulation	Total	263	242	21
By Name		257	236	21
Not by name		6	6	-

Duplication: The level of duplication on the mailing list for the audit issue was: 0%

Miscellaneous data:

The Basic Cover Price for the audit issue was: £2.00

The United Kingdom Basic Annual Rate for Subscriptions for the audit issue was: £92.00

The annual other countries subscription rate for the audit issue was: £142.00

2 or 3 year subscriptions are available

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Society / Association / Organisation Circulation

None

Controlled Circulation - Terms of Control in audit period

None

Actual Distribution Dates for issues distributed during the audit period

Variations for issues with a variance of more than 10% above (+) or below (-) the average net circulation

Bulk Sales for issues with Bulk Sales representing 10% or above of the circulation for that issue

Cover Date/ID	Distribution Date	Net Circ.	Variance %	Bulk %	Cover Date/ID	Distribution Date	Net Circ.	Variance %	Bulk %
5 January 2006	04-Jan-2006	19,397	-	-	13 July 2006	12-Jul-2006	19,055	-	-
12 January 2006	11-Jan-2006	19,934	-	-	20 July 2006	19-Jul-2006	18,811	-	-
19 January 2006	18-Jan-2006	19,779	-	-	27 July 2006	26-Jul-2006	19,121	-	-
26 January 2006	25-Jan-2006	20,068	-	-	3 August 2006	02-Aug-2006	18,971	-	-
2 February 2006	01-Feb-2006	19,512	-	-	10 August 2006	09-Aug-2006	18,812	-	-
9 February 2006	08-Feb-2006	20,658	-	-	17 August 2006	16-Aug-2006	18,910	-	-
16 Feb 2006	15-Feb-2006	20,002	-	-	24 August 2006	23-Aug-2006	19,851	-	-
23 Feb 2006	22-Feb-2006	20,971	-	-	31 August 2006	30-Aug-2006	21,248	-	-
2 March 2006	01-Mar-2006	31,183	+55.9	-	7 Sept 2006	06-Sep-2006	19,528	-	-
9 March 2006	08-Mar-2006	21,629	-	-	14 Sept 2006	13-Sep-2006	20,659	-	-
16 March 2006	15-Mar-2006	22,624	+13.1	-	21 Sept 2006	20-Sep-2006	21,201	-	-
23 March 2006	22-Mar-2006	20,982	-	-	28 Sept 2006	27-Sep-2006	19,791	-	-
30 March 2006	29-Mar-2006	20,540	-	-	5 October 2006	04-Oct-2006	19,503	-	-
6 April 2006	05-Apr-2006	19,658	-	-	12 October 2006	11-Oct-2006	19,307	-	-
13 April 2006	12-Apr-2006	19,856	-	-	19 October 2006	18-Oct-2006	19,103	-	-
20 April 2006	19-Apr-2006	20,699	-	-	26 October 2006	25-Oct-2006	19,793	-	-
27 April 2006	26-Apr-2006	19,891	-	-	2 November 2006	01-Nov-2006	19,117	-	-
4 May 2006	03-May-2006	19,298	-	-	9 November 2006	08-Nov-2006	19,276	-	-
11 May 2006	10-May-2006	19,467	-	-	16 Nov 2006	15-Nov-2006	19,720	-	-
18 May 2006	17-May-2006	19,866	-	-	23 Nov 2006	22-Nov-2006	19,441	-	-
25 May 2006	24-May-2006	19,617	-	-	30 Nov 2006	29-Nov-2006	20,090	-	-
1 June 2006	31-May-2006	18,744	-	-	7 December 2006	06-Dec-2006	19,349	-	-
8 June 2006	07-Jun-2006	18,811	-	-	14 Dec 2006	13-Dec-2006	18,336	-	-
15 June 2006	14-Jun-2006	19,283	-	-	21 Dec 2006	20-Dec-2006	21,650	-	-
22 June 2006	21-Jun-2006	19,299	-	-					
29 June 2006	28-Jun-2006	18,769	-	-					
6 July 2006	05-Jul-2006	18,613	-	-					

Exhibitions/Conferences to which bulk free copies are supplied. (Please note, these copies are NOT included in the circulation of any issue)

None

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Geographical Analysis of circulation for the audit issue

Total Circulation	20,090	Total Analysed	20,070	Total Not Analysed	20
United Kingdom	19,078				
East Anglia	1,136	South East	3,392	Northern Ireland	803
Cambridgeshire	580	Bedfordshire	112	Antrim	641
Norfolk	246	Berkshire	378	Armagh	36
Suffolk	310	Buckinghamshire	110	Down	47
		East Sussex	226	Fermanagh	11
East Midlands	1,637	Essex	661	Londonderry	25
Derbyshire	173	Hampshire	368	Tyrone	43
Leicestershire	308	Hertfordshire	301		
Lincolnshire	391	Isle of Wight	35	Scotland	1,782
Northamptonshire	409	Kent	604	Borders	19
Nottinghamshire	356	Middlesex	116	Central	70
		Oxfordshire	100	Dumfries & Galloway	45
London	528	Surrey	219	Fife	36
		West Sussex	162	Grampian	200
Midlands	2,067			Highland	228
Hereford & Worcester	170	South West	1,891	Lothians	250
Shropshire	467	Channel Islands	26	Strathclyde	763
Staffordshire	374	Cornwall	61	Tayside	171
Warwickshire	378	Devon	353		
West Midlands	678	Dorset	178	Wales	867
		Gloucestershire	431	Clwyd	89
North West	2,189	Isles of Scilly	-	Dyfed	203
Cheshire	970	Somerset	738	Gwent	288
Isle of Man	14	Wiltshire	104	Gwynedd	40
Lancashire	939			Mid Glamorgan	56
Merseyside	266	Yorkshire	1,668	Powys	55
		East Yorkshire	91	South Glamorgan	40
Northern	1,118	North Yorkshire	385	West Glamorgan	96
Cleveland	253	South Yorkshire	585		
Cumbria	455	West Yorkshire	607	Other UK	-
Durham	90				
Northumberland	40			Republic of Ireland	672
Tyne & Wear	280				
		Other Countries	992		
		Europe (excl UK - inc Rol)	874		
		North America	28		
		Central & South America	9		
		Australasia & The Pacific	13		
		Asia	4		
		South East Asia	42		
		Africa	8		
		Middle East & North Africa	14		